

JUL 30 1988

For Six Month Period Ending _____

(Insert date)

Name of Registrant

Registration No.

BERMUDA DEPARTMENT OF TOURISM

430

Business Address of Registrant

310 Madison Ave., Ste. 201, NY, NY 10017
44 School Street, Ste. 1010, Boston, MA 02108
150 North Wacker Drive, Ste. 1070, Chicago, IL 60606
235 Peachtree St. N.E., Ste. 2008, Atlanta, GA 30303

I-REGISTRANT

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

(1) Residence address	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
(2) Citizenship	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
(3) Occupation	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>

(b) If an organization:

(1) Name	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
(2) Ownership or control	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
(3) Branch offices	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>

2. Explain fully all changes, if any, indicated in item 1.

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name

Position

Date Connection
Ended

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SECTION
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CRIMINAL DIVISION

4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period?
 Yes ☒ No ☐

If yes, furnish the following information:

Name	Residence Address	Citizenship	Position	Date Assumed
Jenefer Brimmer	Forest Hills, NY	British	Asst Mgr Sales	May 2, 1988
Glen Bean	Hartford, CT	British	Asst Mgr Sales	May 9, 1988
Alison Capstick	Boston, MA	British	Asst Mgr Sales	May 9, 1988

5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal?
 Yes ☐ No ☒

If yes, identify each such person and describe his services.

6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name	Position or connection	Date terminated
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7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity? Yes ☐ No ☒

If yes, furnish the following information:

Name	Residence Address	Position or connection	Date connection began
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II—FOREIGN PRINCIPAL

(PAGE 3)

8. Has your connection with any foreign principal ended during this 6 month reporting period?

Yes ☐

No ☒

If yes, furnish the following information:

Name of foreign principal

Date of Termination

9. Have you acquired any new foreign principal¹ during this 6 month reporting period?

Yes ☐

No ☒

If yes, furnish following information:

Name and address of foreign principal

Date acquired

10. In addition to those named in Items 8 and 9, if any, list the foreign principals¹ whom you continued to represent during the 6 month reporting period.

BERMUDA DEPARTMENT OF TOURISM

III—ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail your activities and services:

See attached

¹The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).

A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity² as defined below?
Yes ☐ No ☒ X

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes ☐ No ☒ X

If yes, describe fully.

²The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV—FINANCIAL INFORMATION

14. (a) RECEIPTS—MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes ☒ No ☐

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.³

<i>Date</i>	<i>From Whom</i>	<i>Purpose</i>	<i>Amount</i>
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Please see Schedule A, page 1 through 4, hereto annexed.

Total

(b) RECEIPTS—THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value⁴ other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal? Yes ☐ No ☒

If yes, furnish the following information:

<i>Name of foreign principal</i>	<i>Date received</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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³A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(c).

⁴Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) **DISBURSEMENTS—MONIES**

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement? Yes ☒ No ☐

(2) transmitted monies to any such foreign principal? Yes ☐ No ☒

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

<i>Date</i>	<i>To Whom</i>	<i>Purpose</i>	<i>Amount</i>
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Please see attached Schedule A, pages 1 through 4 and Schedule B, for list of operation expenditures.

Total

15. (b) DISBURSEMENT OF THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value⁵ other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?

Yes ☐ No ☒ X

If yes, furnish the following information:

<i>Date disposed</i>	<i>Name of person to whom given</i>	<i>On behalf of what foreign principal</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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(c) DISBURSEMENTS—POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value⁵ in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes ☐ No ☒ X

If yes, furnish the following information:

<i>Date</i>	<i>Amount or thing of value</i>	<i>Name of political organization</i>	<i>Name of candidate</i>
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V—POLITICAL PROPAGANDA

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes ☐ No ☒ X

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

⁵Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda? Yes ☐ No ☒

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following:

- ☐ Radio or TV broadcasts ☐ Magazine or newspaper articles ☐ Motion picture films ☐ Letters or telegrams
☐ Advertising campaigns ☐ Press releases ☐ Pamphlets or other publications ☐ Lectures or speeches
☐ Other (specify) None

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups:

- ☐ Public Officials ☐ Newspapers ☐ Libraries
☐ Legislators ☐ Editors ☐ Educational institutions
☐ Government agencies ☐ Civic groups or associations ☐ Nationality groups
☐ Other (specify) None

21. What language was used in this political propaganda:

- ☐ English ☐ Other (specify) None

22. Did you file with the Registration Section, U.S. Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period? Yes ☐ No ☒

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act? Yes ☐ No ☒

24. Did you file with the Registration Section, U.S. Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act? Yes ☐ No ☒

VI—EXHIBITS AND ATTACHMENTS

25. EXHIBITS A AND B

- (a) Have you filed for each of the newly acquired foreign principals in Item 9 the following:

Exhibit A⁶ Yes ☒ No ☐
 Exhibit B⁷ Yes ☒ No ☐

If no, please attach the required exhibit.

- (b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes ☐ No ☒

If yes, have you filed an amendment to these exhibits? Yes ☐ No ☐

If no, please attach the required amendment.

⁶The Exhibit A, which is filed on Form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.

⁷The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

If you have previously filed an Exhibit C^a, state whether any changes therein have occurred during this 6 month reporting period. Yes ☐ No ☒

If yes, have you filed an amendment to the Exhibit C? Yes ☐ No ☐

If no, please attach the required amendment.

27. SHORT FORM REGISTRATION STATEMENT

Have short form registration statements been filed by all of the persons named in Items 5 and 7 of the supplemental statement? Yes ☒ No ☐

If no, list names of persons who have not filed the required statement.

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) personal knowledge.

(Type or print name under each signature)

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)

Paul L. Zar
Paul L. Zar
Director of Sales, N.A.

Subscribed and sworn to before me at NY NY

this 29th day of JULY, 19 88

JANET E. FREN
Notary Public, State of New York
No. 4867854
Qualified in Suffolk County
Commission Expires Aug. 11, 1988

Janet E. Fren
(Signature of notary or other officer)

^aThe Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

JANUARY

- Jan. 3 Participated in Bridal Expo '88 at Hunt Valley Marriott in Hunt Valley, MD by M. Outerbridge. 419 people attended. Literature disseminated.
- Jan. 6 Participated in KWIK Personal Travel in Hicksville, NY by A.T. Lugo. 25 people attended. Literature disseminated.
- Jan. 5-7 Participated in Bridal Expo '88 at Crystal City Hyatt Hotel in Arlington, VA by M. Outerbridge. 761 people attended. Literature disseminated.
- Jan. 9-10 Participated in Bridal Expo '88 at Franklin Plaza in Philadelphia, PA by M. Outerbridge. 837 people attended. Literature disseminated.
- Jan. 13-14 Participated in the Bridal Expo '88 exposition at the Hyatt Hotel in Minneapolis, MN by B. Gutteridge and D. Ming. 1,000 brides attended each show. Literature disseminated.
- Jan. 16 Participated in ASTA Regional '88 Promotion at the Ramada Renaissance in Buffalo, NY. 115 people attended. Literature disseminated.
- Jan. 17 Participated in Bill Heaton's Great Bridal Expo at the Holiday Inn O'Hare in Rosemont, IL by D. Ming. 1,000 brides attended. Literature disseminated.
- Jan. 18-21 Bermuda Briefing USA '88 - audio visual presentation to travel agents co-sponsored by the airlines, steamship companies and hotel representatives servicing Bermuda:
- Jan. 18 - Doubletree Hotel, Dallas, TX - 167 travel agents attended.
- Jan. 19 - Hyatt Tech Center, Denver, CO - 190 travel agents attended.
- Jan. 20 - Four Seasons Hotel, Seattle, WA - 190 travel agents attended.
- Jan. 21 - Four Seasons Hotel, San Francisco, CA - 190 travel agents attended.
- Also in attendance: Minister of Tourism, Director of Tourism, P. Zar, R. Cassidy, R. Ege, L. Williams A. Lugo, J. Welch, G. Pedro, B. Gutteridge, C. Moyer, D. Carlson, L. Woolridge, M. Outerbridge. Literature disseminated.
- Jan. 20 Bermuda presentation for Cobbitts Travel, in Danvers Senior Citizens Center, Danvers MA by L. Williams. 50 consumers attended, film "Our Bermuda" shown. Literature disseminated.

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Jan. 20-21 Participated in Bill Heaton's Great Bridal Expo at the Chase Park Plaza Hotel in St. Louis, MO by D. Ming. 1,000 brides attended. Literature disseminated.

Jan. 21 Participated in Halmar Seminar at the Ramada Inn in Montvale, NJ by L. Woolridge. 45 people attended. Literature disseminated.

Jan. 22 Participated in Halmar Seminar at the Sheraton Tara Hotel in Parsippany, NJ by L. Woolridge. 48 people attended. Literature disseminated.

Jan. 24 Participated in VIP/Travel Network, in Manassas, VA.- Joint Bridal Show at Ramada Hotel by M. Outerbridge. 350 people attended. Literature disseminated.

Jan. 24 Participated in Bill Heaton's Great Bridal Expo at the Thomas Crystal Gardens in Mt. Clemens, MI by D. Ming. 1,500 attended the first two, 1,000 brides attended the third. Literature disseminated.

Jan. 25 Participated in Grotto Bay Hotel Seminar at the Sheraton Tara in Braintree, MA by H. Cronins. 40 travel agents attended. Literature disseminated.

Jan. 25-28 Bermuda Briefing USA '88 - audio visual presentation to travel agents co-sponsored by the airlines, steamship companies and hotel representatives servicing Bermuda:

Jan. 25 - Arizona Biltmore Hotel, Phoenix, AZ - 190 travel agents attended.

Jan. 26 - Four Seasons Hotel, Newport Beach, CA - 190 travel agents attended.

Jan. 27 - Valley Hilton Hotel, Sherman Oaks, CA - 190 travel agents attended.

Jan. 28 - Four Seasons Hotel, Beverly Hills, CA - 190 travel agents attended

Also in attendance: Minister of Tourism, Director of Tourism, P. Zar, R. Cassidy, R. Eve, L. Williams A. Lugo, J. Welch, G. Pedro, B. Gutteridge, C. Moyer, D. Carlson, L. Woolridge, M. Outerbridge. Literature disseminated.

Jan. 26 Participated in Halmar Seminar at Sheraton University in Philadelphia, PA by M. Outerbridge. 20 people attended. Literature disseminated.

Jan. 26 AM-Participated in Grotto Bay Hotel Seminar at the Marriott Hotel in Newton, MA by H. Cronins. 40 Travel Agents attended. Literature disseminated.

Jan. 26 PM-Participated in Grotto Bay Hotel Seminar, at the Parker House in Boston, MA by H. Cronins, M. O'Brien. 50 Travel Agents attended. Literature disseminated.

Jan. 27 Participated in ASTA Regional '88 Promotion at Stamford Marriott in Stamford, CT by A.T. Lugo. 87 people attended. Literature disseminated.

Jan. 27 Participated in Halmar Seminar at Cross Keys Hotel in Baltimore, MD by M. Outerbridge. 18 people attended. Literature disseminated.

Jan. 27 Participated in Halmar Seminar at the Crowne Plaza in Rockville, MD by M. Outerbridge. 45 people attended. Literature disseminated.

Jan. 27 Participated in Grotto Bay Hotel Seminar at the Sheraton Tara in Danvers, MA by H. Cronins. 35 Travel Agents attended. Literature disseminated.

Jan. 27-28 Participated in Bill Heaton's Great Bridal Expo at the Holiday Inn North Randall in Richmond Heights, OH by D. Ming. 400 brides attended each show. Literature disseminated.

Jan. 28 Participated in Halmar Seminar at the Holiday Inn in Fairfax, VA by M. Outerbridge. 37 people attended. Literature disseminated.

Jan. 28 Participated in Halmar Seminar at Amelias Restaurant in Arlington, VA by M. Outerbridge. 35 people attended. Literature disseminated.

Jan. 31 Participated in Bridal Expo at Marriott Copley Hotel in Boston, MA by L. Williams, M. O'Brien. 1,000 consumers attended. Literature disseminated.

FEBRUARY

Feb. 1 Participated in Grotto Bay Hotel Seminar at Inn at the Crossings in Warwick, RI by H. Cronins. 70 Travel Agents attended. Literature disseminated.

Feb. 3 Participated in Travel Specialists in Richmond, VA by M. Outerbridge. 14 people attended. Literature disseminated.

Feb. 3 Participated in Bermuda Night at the Hyatt Richmond Hotel in Richmond, VA. by M. Outerbridge. 160 people attended. Literature disseminated.

Feb. 3 Participated in Travel Industry Association of Georgia at the Doubletree Hotel in Atlanta, GA by J. Welch and G. Pedro. 500 Travel Agents attended. Literature disseminated.

Feb. 8 - 12 Bermuda Briefing USA '88 - audio visual presentation to travel agents co-sponsored by the airlines, steamship companies and hotel representatives servicing Bermuda:

Feb. 8 - Ramada O'Hare, Chicago, IL 158 travel agents attended.

Feb. 9 - Harbour Castle-Westin Hotel, Toronto, Canada

Feb. 10 - Parkview Hilton, Hartford, CT 269 travel agents attended.

Feb. 11 - Marriott Hotel, Providence, RI 113 travel agents attended.

Feb. 12 - Garden City Hotel, Garden City, NY 212 travel agents attended.

Also in attendance: Minister of Tourism, Director of Tourism, P. Zar, R. Cassidy, R. Eve, L. Williams A. Lugo, J. Welch, G. Pedro, B. Gutteridge, C. Moyer D.

Feb. 9 Participated in Halmar Seminar at the Hotel Tower Place in Atlanta, GA by J. Welch, C. Flores, G. Pedro. 90 Travel Agents attended. Literature disseminated.

Feb. 11-14 Participated in Travel Agents of the Carolinas convention at the Hyatt Winston-Salem in Winston-Salem NC by J. Welch, G. Pedro. 220 Travel Agents attended. Literature disseminated.

Feb. 11-14 Attended the ASTA Central Regional Conference at the Hyatt Regency Ohio Centre in Columbus, OH by B. Gutteridge. 474 Travel Agents attended. Literature disseminated.

Feb. 16 Participated in Delaware Valley ASTA's Bermuda Night, at University Sheraton Hotel in Philadelphia, PA by M. Outerbridge and L. Woolridge. 85 people attended. Literature disseminated.

Feb. 16 Participated in Knights Bridge Seminar at the Marriott Tampa in Tampa, FL by J. Welch. 55 Travel Agents attended. Literature disseminated.

Feb. 17 Attended Knights Bridge Seminar (breakfast) at the Marriott Hotel in Orlando, FL by J. Welch. 10 Travel Agents attended. Literature disseminated.

Feb. 17 Attended Knights Bridge Seminar (cocktails) at the Marriott Hotel in Jacksonville, FL by J. Welch. 39 Travel agents attended. Literature disseminated.

Feb. 18 Participated in Katherine Gibbs School Presentation in Piscataway, NJ by L. Woolridge. 30 people attended. Literature disseminated.

Feb. 19 Participated in Knights Bridge Seminar at the Hotel Tower Place in Atlanta, GA by J. Welch. 65 Travel agents attended. Literature disseminated.

Feb. 22 Participated in Grotto Bay Reception at the Ramada O'Hare Hotel in Rosemont, IL by B. Gutteridge. 32 Travel Agents attended. Literature disseminated.

Feb. 22-26 Bermuda Briefing USA '88 - audio visual presentation to travel agents co-sponsored by the airlines, steamship companies and hotel representatives servicing Bermuda:

Feb. 22 - Marriott's Hunt Valley Inn, Baltimore, MD 168 travel agents attended.

Feb. 23 - Valley Forge Hilton, King of Prussia, PA 155 travel agents attended.

Feb. 24 - Sheraton at Woodbridge, NJ 202 travel agents attended.

Feb. 25 - Westchester Marriott Hotel, Tarrytown, NY 188 travel agents.

Feb. 26 - Westin Hotel, Boston, MA 282 travel agents attended.

Also in attendance: Minister of Tourism, Director of Tourism, P. Zar, R. Cassidy, R. Eve, L. Williams A. Lugo, J. Welch, G. Pedro, B. Gutteridge, C. Moyer D.

Feb. 23 AM-Participated in Grotto Bay Breakfast at the Marriott Hotel in Oak Brook, IL by B. Gutteridge. 54 Travel Agents attended. Literature disseminated.

Feb. 23 PM-Participated in Grotto Bay Reception at the Marriott Hotel in Cincinnati, OH by B. Gutteridge. 51 Travel Agents attended. Literature disseminated.

Feb. 25 Participated in Travel Gallery Consumer Show at the Convention Hall in Midwest City, OK by B. Gutteridge. 387 Consumers attended. Literature disseminated.

Feb. 28 Participated in Bridal Expo at Sheraton Meadowlands, NJ by L. Woolridge. 950 people attended. Literature disseminated.

Feb. 29 - Bermuda Briefing USA '88 - audio visual presentation to
Mar. 3 travel agents co-sponsored by the airlines, steamship
companies and hotel representatives servicing Bermuda:

Feb. 29 - Sheraton Grand Hotel, Tampa, FL - 167
travel agents attended.

March 1 - Souffers Hotel, Orlando, FL - 180 travel
agents attended.

March 2 - Hilton Hotel, Raleigh, NC - 116 travel
agents attended.

March 3 - Waverly Hotel, Atlanta, GA - 308 travel
agents attended.

Also in attendance: Minister of Tourism, Director of
Tourism, P. Zar, R. Cassidy, R. Eve, L. Williams, A.
Lugo, J. Welch, G. Pedro, B. Gutteridge, C. Moyer, D.
Carlson, L. Woolridge, M. Outerbridge. Literature
disseminated.

MARCH

Mar. 2 Participated in Bermuda Night, Carroll Travel at
Sheraton West in Springfield, MA by L. Williams.
35 consumers attended, film "Our Bermuda" shown.
Literature disseminated.

Mar. 5-6 Participated in AAA Harrisburg Travel Show in
Harrisburg, PA by M. Outerbridge. 4,000 people
attended. Literature disseminated.

Mar. 6 Participated in Bridal Expo at the Hyatt Hotel by
J. Welch, D. Adams. 1,500 consumers attended.
Literature disseminated.

Mar. 11 Participated in Bermuda Night at the Executive Travel
in Stratford, CT by A.T. Lugo. 183 people attended.
Literature disseminated.

Mar. 12-13 Participated in C.I. Travel Show at the Virginia Beach
Pavilion Convention Center in Virginia Beach, VA by M.
Outerbridge. 15,000 people attended. Literature
disseminated.

Mar. 13 Participated in Bridal Expo at the Sheraton Stamford
Hotel & Towers in Stamford, CT by A.T. Lugo. 253
people attended. Literature disseminated.

Mar. 14 Attended Group Presentation at Cox Cable Communications
in Atlanta, GA by G. Pedro. 7 company executives
attended. Literature disseminated.

Mar. 15 Participated in One-on-One/Dialogue at Sheraton Center NYC by D. Carlson.

Mar. 19-20 Participated in Metro Detroit Golf '88 at the Novi Hilton Hotel in Novi, MI by B. Gutteridge. Literature disseminated.

Mar. 21-23 Participated in Agency Management Insurance Conference at the Sheraton New Orleans Hotel in New Orleans, LA by D. Carlson. Literature disseminated.

Mar. 21 Participated in Detroit News Travel Trade Show at Fairlane Manor in Dearborn, MI by B. Gutteridge. 1,495 Travel Agents attended. Literature disseminated.

Mar. 22 Participated in National Trade Show at the Penn Harris Inn in Harrisburg, PA by L. Woolridge. 118 people attended. Literature disseminated.

Mar. 22 Participated in Assn. of Westchester Travel Agents Trade Show at the Holiday Inn in White Plains, NY by A.T. Lugo. 700 people attended. Literature disseminated.

Mar. 22 Participated in PAL Trade Show at Sheraton Palmetto Inn in Greenville, SC by J. Welch. 75 Travel Agents attended. Literature disseminated.

Mar. 23 Participated in L.I.T.T.A. Trade Show at Salisbury in the Park in E. Meadow, NY by A.T. Lugo. 750 people attended. Literature disseminated.

Mar. 23 Participated in National Trade Show at the Holiday Inn in Fort Washington, PA by L. Woolridge. 106 people attended. Literature disseminated.

Mar. 23 Participated in PAL Trade Show at the Raddison Hotel in Columbia, SC by J. Welch. 70 Travel Agents attended. Literature disseminated.

Mar. 24 Participated in National Trade Show at Sheraton Jetport Lehigh Valley in Allentown, PA by L. Woolridge. 128 People attended. Literature disseminated.

Mar. 24 Participated in PAL Trade Show at the Marriott Hotel in Charleston, SC by J. Welch. 50 Travel Agents attended. Literature disseminated.

Mar. 24 Participated in Cleveland Plain Dealer Travel Trade Show at the Holiday Inn in Independence, OH by B. Gutteridge. 1,217 Travel Agents attended. Literature disseminated.

Mar. 26-27 Participated in Beneath The Sea Dive Show at the Westchester Convention Centre, in White Plains, NY by A.T. Lugo. 600 people attended. Literature disseminated.

Mar. 28 Participated in Don Holland Travel & Trade Show at Holiday Inn Central in Omaha, NE by D. Ming. 250 Travel Agents attended. Literature disseminated.

Mar. 29 Participated in National Trade Show at Coachman Inn in Cranford, NJ by L. Woolridge. 118 people attended. Literature disseminated.

Mar. 29 Participated in Royal Caribbean Cruise Line Seminar at the Marriott Hotel in Columbia, SC by J. Welch. 40 Travel Agents attended. Literature disseminated.

Mar. 29 Attended GoGo Tours Breakfast Presentation at the Hilton Hotel in Cleveland, OH by B. Gutteridge. 87 Travel Agents attended. Literature disseminated.

Mar. 29 Participated in Star Tribune Trade Show at the Radisson South in Minneapolis, MN by D. Ming. 700 Travel Agents attended. Literature disseminated.

Mar. 30 Participated in National Trade Show at Friar Tuck Inn in Cedar Grove, NJ by L. Woolridge. 111 people attended. Literature disseminated.

Mar. 30 Participated in Royal Caribbean Cruise Line Seminar at the Marriott Hotel in Charleston, SC by J. Welch. 35 Travel Agents attended. Literature disseminated.

Mar. 30 Attended GoGo Tours Breakfast Presentation at the Hilton Inn West in Akron, OH by B. Gutteridge. 49 Travel Agents attended. Literature disseminated.

Mar 30 Participated in Don Holland Trade Show at Radisson St. Paul in St. Paul, MN by D. Ming. 250 Travel Agents attended. Literature disseminated.

Mar. 31 Participated in Apple Tours Seminar in Media, PA by L. Woolridge. 450 people attended. Literature disseminated.

Mar 31 Attended GoGo Tours Breakfast Presentation at Holiday Inn On the Lane in Columbus, OH by B. Gutteridge. 53 Travel Agents attended. Literature disseminated.

APRIL

- April 4 Participated in Foundation for International Meetings at the Westin Hotel in Washington, DC by M. Outerbridge. 100 people attended. Literature disseminated.
- April 5 Participated in Detroit GoGo Presentation at Ramada Hotel Southfield in Southfield, MI by B. Gutteridge. 49 Travel Agents attended. Literature disseminated.
- April 6 Participated in Bermuda Night at One Stop Travel in Rochester NY by A.T. Lugo. 180 people attended. Literature disseminated.
- April 6 Participated in Bermuda Presentation at King Travel-world in Meriden, CT by L. Williams. 60 consumers attended. Literature disseminated.
- April 6 Participated in GoGo presentation at The Fairlane Manor in Dearborn, MI by B. Gutteridge. 59 Travel Agents attended. Literature disseminated.
- April 7 Participated in PAL Trade show at the Stouffers Hotel in Nashville, TN by J. Welch. 120 Travel Agents attended. Literature disseminated.
- April 7 Participated in GoGo presentation at Holiday Inn Town Square in St. Paul, MN by B. Gutteridge. 68 Travel Agents attended. Literature disseminated.
- April 8 Participated in GoGo presentation at The Registry Hotel in Bloomington, MN by B. Gutteridge. 117 Travel Agents attended. Literature disseminated.
- April 10 Participated in Your Peninsula Travel Show at Patrick Henry Intl Airport in Newport News, VA by M. Outerbridge. 3,000 people attended. Literature disseminated.
- April 10-13 Participated in LIMRA Home Service Conference at the Hyatt Regency in Cincinnati, OH by D. Carlson. Literature disseminated.
- April 12 Participated in GoGo Tours presentation at Hyatt Oak Lawn in Oak Lawn, IL by D. Ming. 90 Travel Agents attended. Literature disseminated.
- April 13 Participated in Spirit of Washington Cruise in Washington, DC by M. Outerbridge. 74 people attended. Literature disseminated.
- April 13 Participated in GoGo Tours seminar at Hyatt Schaumburg in Schaumburg, IL by D. Ming. 90 Travel Agents attended. Literature disseminated.

April 13-14 Participated in One-on-One/Dialogue at Marriott Copley Plaza in Boston, MA by D. Carlson. Literature disseminated.

April 14 Participated in Travel Wholesaler Seminar at Certified Tours in Ft. Lauderdale, FL by J. Welch, G. Pedro. 150 Travel Agents attended. Literature disseminated.

April 14 Participated in GoGo Tours seminar at Hyatt Lincolnwood in Lincolnwood, IL by D. Ming. 99 Travel Agents attended. Literature disseminated.

April 14 Participated in Certified Tours Evening Seminar in Ft. Lauderdale, FL by B. Gutteridge. 250 Travel Agents attended. Literature disseminated.

April 15 Participated in American Society of Travel Agents (CruiseFest) at the Marriott Hotel in Ft. Lauderdale, FL by J. Welch, G. Pedro. 650 Travel Agents attended. Literature disseminated.

April 15 Participated in ASTA Training Fest/Cruise Fest at Marriott Marina in Ft. Lauderdale, FL by B. Gutteridge. 800 Travel Agents attended. Literature disseminated.

April 15 Participated in GoGo Tours seminar at Midway Motor Lodge in Milwaukee, WI by D. Ming. 88 Travel Agents attended. Literature disseminated.

April 18 Participated in Travel Marketplace Trade Show at Holiday Inn Independence in Independence, OH by B. Gutteridge. 710 Travel Agents attended. Literature disseminated.

April 19 Participated in Travel Marketplace Trade Show at Mecca Convention Hall in Milwaukee, WI by B. Gutteridge. 325 Travel Agents attended. Literature disseminated.

April 19 Participated in GoGo Tours Seminar at Embassy Suites in Kansas City, MO by D. Ming. 160 Travel Agents attended. Literature disseminated.

April 20 Participated in GoGo Tours Seminar at Sheraton Plaza Hotel in Westport, MO by D. Ming. 110 Travel Agents attended. Literature disseminated.

April 20 Participated in GoGo Tours Seminars at Black Forest Restaurant in Westchester, OH by D. Ming. 150 Travel Agents attended. Literature disseminated.

April 21 Participated in Dansk Travel "Singles Function", L'enfant Plaza in Washington, DC by M. Outerbridge. 500 people attended. Literature disseminated.

April 21 Participated in Plaza Travel Bermuda Night at Shenango Sheraton in Hermitage, PA by L. Woolridge. 200 people attended. Literature disseminated.

April 21 Participated in Detroit News Show at Fairlane Manor (Convention Center) in Dearborn, MI. 700 Travel Agents attended. Literature disseminated.

April 24 Participated in NJ ASTA Consumer/Travel Trade Show at South Mountain Arena in W. Orange, NJ by L. Woolridge. 2,250 people attended. Literature disseminated.

April 25 Participated in Travel Marketplace Trade Show at Stouffer Concourse Hotel in St. Louis, MO by B. Gutteridge. 436 Travel Agents attended. Literature disseminated.

April 25-26 Participated in Interaction at Hilton Towers Chicago by D. Carlson. 24 Meeting Planners attended. Literature disseminated.

April 26 Participated in Bermuda Presentation (consumers) at Great Smokey Hilton in Ashville, NC by G. Pedro. 450 consumers attended. Literature disseminated.

April 26 Participated in Travel Marketplace Trade Show at the Hyatt Regency in Kansas City, MO by B. Gutteridge. Literature disseminated.

April 27 Participated in Air Conference Travel, Dentsply Employees, York, PA by M. Outerbridge. 200 people attended. Literature disseminated.

April 27-28 Participated in Interaction at Ryetown Hilton in Ryebrook, NY by D. Carlson. 16 Meeting Planners attended. Literature disseminated.

April 29 Participated in Cabin Cruiser '88 at the Radisson Park Terrace Hotel in Washington, DC by M. Outerbridge. 60 people attended. Literature disseminated.

MAY

May 1 Participated in AAA Travel Show in Northfield, NJ by L. Woolridge. 500 people attended. Literature disseminated.

May 3 Participated in Travelogue at the Hilton Hotel in Greenbelt, MD by M. Outerbridge. 75 people attended. Literature disseminated.

May 6 Participated in Travelogue at the National Clarion Hotel in Crystal City, VA by M. Outerbridge. 65 people attended. Literature disseminated.

May 10 Participated in Bermuda Seminar (Morning) at All Seasons Travel in Birmingham, AL by G. Pedro. 12 Travel Agents attended. Literature disseminated.

May 10 Participated in Bermuda Seminar (Afternoon) at Brownell Travel in Birmingham, AL by G. Pedro. 13 Travel Agents attended. Literature disseminated.

May 11 Participated in Atlas Travel at the Valley Forge Hilton in Valley Forge, PA by M. Outerbridge. 150 people attended. Literature disseminated.

May 11 Participated in Bermuda Seminar at Plitt Travel, Inc. in Winston-Salem, NC by J. Welch. 60 consumers of Plitt travel attended. Literature disseminated.

May 11 Participated in Bermuda Seminar at Destinations, Inc. in Birmingham, AL by G. Pedro. 15 Travel Agents attended. Literature disseminated.

May 16 Attended National Kidney Foundation at Avenel in Potomac, MD by M. Outerbridge. 36 people attended. Literature disseminated.

May 17-18 Participated in Meeting Planners Showcase at Marc Plaza in Milwaukee, WI by B. Gutteridge. 179 Travel Agents attended. Literature disseminated.

May 18 Participated in Group Presentation at Spartan Food Systems in Spartanburg, SC by G. Pedro. 800 consumers attended. Literature disseminated.

May 26 Participated in Springtime in the Park - GWSAE at Sheraton Washington Hotel in Washington, DC by A. Lugo. Literature disseminated.

JUNE

June 1 Participated in Bermuda Seminar at Park Hotel in Charlotte, NC by J. Welch, G. Pedro, C. Flores. 125 Travel Agents attended. Literature disseminated.

June 3 Attended Bermuda Collection Promotion at B. Altman's in Paramus, NJ by L. Woolridge. 2 people attended Literature disseminated.

June 14 Attended AOTO Luncheon at King Arthur's Pub in Chicago, IL by B. Gutteridge and M. Farrell. 17 people attended. Literature disseminated.

June 15 Participated in Rochester Women in Travel at the Burgandy Basin Inn in Rochester, NY by J. Brimmer. 231 people attended. Literature disseminated.

June 15-17 Participated in US Jaycees Conference at the Richmond Marriott Hotel in Richmond, VA by M. Outerbridge. 2,000 people attended. Literature disseminated.

June 21 Attended Revere Travel Bermuda Night at the Princeton Marriott Hotel in Princeton, NJ by L. Woolridge. 70 people attended. Literature disseminated.

June 21 Attended Bermuda Breakfast Seminar at Sheraton Tara in Danvers, MA by L. Williams, A. Capstick, H. Cronins. 20 Travel Agents attended, slide presentation and film "Our Bermuda" shown. Literature disseminated.

June 21 Participated in Mississippi Valley ASTA at Queen of Hearts River Boat in Moline, IL by B. Gutteridge. 176 Travel Agents attended. Literature disseminated.

June 22 Attended Bermuda Breakfast Seminar at The Summit Hotel in Hartford, CT by L. Williams, G. Bean, A. Capstick. 35 Travel Agents attended, slide presentation and film "Our Bermuda" shown. Literature disseminated.

June 22 Participated in Bermuda Seminar at Embassy Suites Hotel in Birmingham, AL by J. Welch, G. Pedro, D. Adams. 90 Travel Agents attended. Literature disseminated.

June 24-26 Attended Lifestyles 50 Plus Expo in Nassau County Veteran's Coliseum in Nassau, NY by J. Brimmer. 134 people attended. Literature disseminated.

January - June 1988: A total of 1,455 sales calls were made on travel agencies throughout the U.S. by all offices.

SCHEDULE "A"

NEW YORK OFFICE

BALANCE ON HAND AS OF JANUARY 1, 1988	592,029
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FUNDS RECEIVED FROM BERMUDA (OPERATIONS TRAVEL, RENT, ADVERTISEMENTS, SALARIES)	\$1,639,353
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\$2,231,382

EXPENDITURES

OPERATIONS	\$1,303,974	
SALARIES	\$ 276,678	
TRAVEL	\$ 52,279	
RENT	\$ 80,182	\$1,713,113

\$ 518,269

SCHEDULE "B"

LOCAL TRANSPORTATION	\$ 8,861
TELEPHONE/TELEX	\$ 48,221
POSTAGE/SHIPPING	\$129,844
TRAVEL LITERATURE PRINTING	\$138,113
TRAVEL LITERATURE DISTRIBUTION	\$118,448
CUSTOMS CLEARANCE	\$ 5,473
MESSENGER SERVICE	\$ 1,780
OFFICE EQUIPMENT RENTALS	\$ 1,685
MAINTENANCE/SERVICE	\$ 7,164
OFFICE INSURANCE	\$ 10,010
ELECTRICITY	\$ 0
STATIONARY/SUPPLIES	\$ 43,015
PROMOTION OF SALES ENTERTAINMENT	\$ 2,998
TRAVEL ORGANIZATIONS	\$ 13,848
SPECIAL SALES PROMOTIONS	\$ 46,107
GIFTS/TIPS	\$ 140

SCHEDULE "A"

ATLANTA OFFICE

BALANCE ON HAND AS OF JANUARY 1, 1988		\$ 79,482
FUNDS RECEIVED FROM BERMUDA (OPERATIONS, TRAVEL, RENT, ADVERTISEMENTS, SALARIES)		\$212,375
		<hr/>
EXPENDITURES		\$291,857
OPERATIONS	\$83,636	
SALARIES	\$53,227	
TRAVEL	\$19,994	
RENT	6,104	\$162,961
		<hr/>
BALANCE ON HAND AS OF JUNE 30, 1968		\$128,896

SCHEDULE "B"

LOCAL TRANSPORTATION	\$ 5,456
TELEPHONE/TELEXES	\$ 7,560
POSTAGE	\$ 8,479
TRAVEL LITERATURE PRINTING	\$ 4,786
TRAVEL LITERATURE DISTRIBUTION	\$ 0
ADVERTISING TELEPHONE DIRECTORY	\$ 136
CUSTOMS CLEARANCE	\$ 177
MESSENGER SERVICE	\$ 56
OFFICE EQUIPMENT RENTALS	\$ 1,084
MAINTENANCE/SERVICE	\$ 4,070
OFFICE INSURANCE	\$ 0
ELECTRICITY	\$ 0
STATIONERY/SUPPLIES	\$ 7,438
PROMOTION OF SALES ENTERTAINMENT	\$ 1,718
TRAVEL ORGANIZATIONS	\$ 3,315
SPECIAL SALES PROMOTIONS	\$ 196
GIFTS/TIPS	\$ 35

SCHEDULE "A"

CHICAGO OFFICE

BALANCE ON HAND AS OF JANUARY 1988	\$ 43,073
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FUNDS RECEIVED FROM BERMUDA (OPERATIONS, TRAVEL, RENT, ADVERTISEMENTS, SALARIES)	\$167,700
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\$210,773

EXPENDITURES

OPERATIONS	\$87,025
SALARIES	\$46,878
TRAVEL	\$19,672
RENT	\$ 8,273

\$161,848

BALANCE ON HAND AS OF JUNE 30, 1988	\$48,925
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SCHEDULE "B"

LOCAL TRANSPORTATION	\$ 0
TELEPHONE/TELEXES	\$3,308
POSTAGE	\$3,707
TRAVEL LITERATURE PRINTING	\$3,692
TRAVEL LITERATURE DISTRIBUTION	\$ 0
ADVERTISING TELEPHONE DIRECTORY	\$ 0
CUSTOMS CLEARANCE	\$ 370
MESSENGER SERVICE	\$ 0
OFFICE EQUIPMENT RENTALS	\$1,093
MAINTENANCE/SERVICE	\$ 904
OFFICE INSURANCE	\$ 0
ELECTRICITY	\$ 267
STATIONERY/SUPPLIES	\$2,146
PROMOTION OF SALES ENTERTAINMENT	\$ 401
TRAVEL ORGANIZATIONS	\$9,687
SPECIAL SALES PROMOTIONS	\$ 0
GIFTS/TIPS	\$ 0

SCHEDULE "A"

BOSTON OFFICE

BALANCE ON HAND AS OF JANUARY 1, 1988	\$ 78,692
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FUNDS RECEIVED FROM BERMUDA (OPERATIONS, TRAVEL, RENT, ADVERTISEMENTS, SALARIES)	\$178,350
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	\$257,042
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EXPENDITURES

OPERATIONS	\$58,960	
SALARIES	\$52,682	
TRAVEL	\$15,105	
RENT	\$12,760	\$139,507

BALANCE ON HAND AS OF JUNE 30, 1988	\$117,535
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SCHEDULE "B"

LOCAL TRANSPORTATION	\$ 230
TELEPHONE/TELEXES	\$3,802
POSTAGE/SHIPPING	\$5,367
TRAVEL LITERATURE PRINTING	\$ 0
TRAVEL LITERATURE DISTRIBUTION	\$ 0
ADVERTISING TELEPHONE DIRECTORY	\$ 335
CUSTOMS CLEARANCE	\$ 80
MESSENGER SERVICE	\$ 79
OFFICE EQUIPMENT RENTALS	\$4,991
MAINTENANCE/SERVICE	\$1,018
OFFICE INSURANCE	\$ 0
ELECTRICITY	\$ 326
STATIONARY/SUPPLIES	\$1,695
PROMOTION OF SALES ENTERTAINMENT	\$ 575
TRAVEL ORGANIZATIONS	\$ 25
SPECIAL SALES PROMOTIONS	\$ 584
GIFTS/TIPS	\$ 33

PUBLICATIONS DISTRIBUTED BY THE BERMUDA DEPARTMENT OF TOURISM

JANUARY 1 - JUNE 30, 1988

PUBLICATIONS:

52,600	Sportsman's Guide to Bermuda
216,000	Where to Stay in Bermuda
370,400	Travel Tips
72,000	Bride's Honeymoon Brochure
97,000	Bermuda 12-Panel Brochure
64,000	Bermuda Golfer's Guide
14,500	Fall/Winter Rate Sheets
242,900	Spring/Summer Rate Sheets
6,600	Meeting & Incentive Travel Guide
2,000	1987 Bermuda Blue Books
491,000	Handy Reference Map
36,000	Rendezvous Season Brochures
20,775	Bermuda College Weeks Folders
11,000	Bermuda Representative Sheets
230,250	Immigration Notice Flyers
41,700	Bermuda Sand Bags
2,500	Large Map Posters
4,230	Port Royal Golf Posters
700	Bermuda Stamp Posters
2,210	Springfield Somerset Poster
520	Large Carriage Posters
1,840	Large Tennis Posters
41,300	Golf Shells
43,100	Summer Shells
1,500	Sports Shells
29,600	Bermuda Letterheads
3,100	Luggage Tags
25,900	Bermuda Plastic Bags
10,000	Bermuda Napkins
490	Bermuda Window Displays
12,100	Small Cottage & Guest Houses Bro.
79,900	Video Cassette Mailers
13,600	BDA Calendar of Events
111,000	Bermuda Now Flyers
5,700	Bermuda Shoppers Guide
2,000	1988 BDA Track & Field

PREPARED AND PRINTED BY:

Donihe Graphics, TN
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Conde Nast, NY
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INTERNAL SECURITY
SECTION
REGISTRATION

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Registrant: Bermuda Department of Tourism
Registration#: 430

The following persons in your organization filed short form registration statements on the date indicated by each name. These short forms are still in an active status. Please review and update where appropriate.

Date Filed	Name	Current Role	Termination Date?
1/26/61	Yvonne Moya Redpath		Feb. 1984
8/16/68	Thomas R. Nikels		May 1984
7/25/72	Thelma A. Ryan		June 1984
5/02/77	Lionel J.C. Williams	Regional Sales Mgr.	
8/04/78	Kathryn P. Thompson		July 1983
6/02/81	Garth Z. Pedro	Regional Sales Mgr.	
8/05/82	E. Michael Jones		Jan. 1984
8/05/82	Arthur T. Lugo	Account Executive	
8/13/82	Pamela H. Fairchild	Info. Coordinator	
8/14/86	Michael Outerbridge	Asst. Mgr. Sales	
8/14/86	Lauren Woolridge	Asst. Mgr. Sales	
8/14/86	Jerome P. Welch	Asst. Mgr. Sales	
8/14/86	William K. Gutteridge	Regional Sales Manager	
7/30/87	Dianne Carlson	Mgr. Group Sales & Regional Sales	
2/05/88	Paul L. Zar	Director of Sales	

INTERNAL SECURITY
SECTION
REGISTRATION UNIT

88 AGO -1 A9:44

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CRIMINAL DIVISION

UNITED STATES DEPARTMENT OF JUSTICE
REGISTRATION UNIT
CRIMINAL DIVISION
WASHINGTON, D.C. 20530

NOTICE

Please answer the following questions and return this sheet in triplicate with your supplemental statement:

1. Is your answer to Item 16 of Section V (Political Propaganda - page 7 of Form OBD-64 - Supplemental Statement):

Yes _____ or No XX

(If your answer to question 1 is "yes" do not answer question 2 of this form.)

2. Do you disseminate any material in connection with your registration:

Yes XX or No _____

(If your answer to question 2 is "yes" please forward for our review copies of all such material including: films, film catalogs, posters, brochures, press releases, etc. which you have disseminated during the past six months.)

Paul L. Zar
Signature

7/28/88
Date

Paul L. Zar
Please type or print name of
signatory on the line above

Director of Sales, N.A.
Title